Local Market Update for June 2022

Provided by the North San Diego County REALTORS®.



San Diego County

County

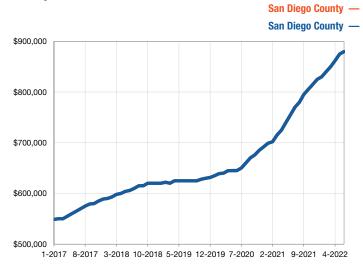
Detached Single-Family	June			Rolling 12 Months		
Key Metrics	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	3,071	2,723	- 11.3%	32,522	28,985	- 10.9%
Pending Sales	2,570	1,516	- 41.0%	28,411	23,721	- 16.5%
Closed Sales	2,710	1,738	- 35.9%	28,540	24,667	- 13.6%
Days on Market Until Sale	13	14	+ 7.7%	20	16	- 20.0%
Median Sales Price*	\$858,630	\$969,500	+ 12.9%	\$755,000	\$880,000	+ 16.6%
Average Sales Price*	\$1,139,892	\$1,256,236	+ 10.2%	\$990,760	\$1,171,884	+ 18.3%
Percent of Original List Price Received*	104.6%	101.5%	- 3.0%	101.3%	103.1%	+ 1.8%
Percent of List Price Received*	103.8%	101.8%	- 1.9%	101.2%	102.9%	+ 1.7%
Inventory of Homes for Sale	3,448	3,192	- 7.4%			
Months Supply of Inventory	1.5	1.6	+ 6.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

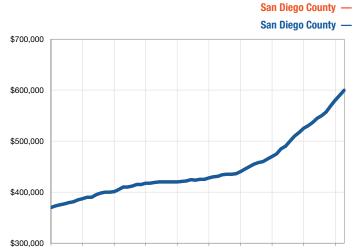
Attached Single-Family	June			Rolling 12 Months		
Key Metrics	2021	2022	Percent Change	Thru 6-2021	Thru 6-2022	Percent Change
New Listings	1,538	1,330	- 13.5%	15,961	14,002	- 12.3%
Pending Sales	1,345	888	- 34.0%	13,588	12,267	- 9.7%
Closed Sales	1,316	919	- 30.2%	13,555	12,685	- 6.4%
Days on Market Until Sale	13	12	- 7.7%	20	14	- 30.0%
Median Sales Price*	\$550,000	\$635,000	+ 15.5%	\$500,000	\$600,000	+ 20.0%
Average Sales Price*	\$650,470	\$757,449	+ 16.4%	\$587,524	\$708,613	+ 20.6%
Percent of Original List Price Received*	103.5%	102.8%	- 0.7%	100.8%	103.7%	+ 2.9%
Percent of List Price Received*	102.8%	102.5%	- 0.3%	100.9%	103.2%	+ 2.3%
Inventory of Homes for Sale	1,424	1,261	- 11.4%			
Months Supply of Inventory	1.3	1.2	- 7.7%			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Detached Single-Family Rolling 12-Month Calculation



Median Sales Price – Attached Single-Family Rolling 12-Month Calculation



1-2017 8-2017 3-2018 10-2018 5-2019 12-2019 7-2020 2-2021 9-2021 4-2022